Controlling Blood Pressure

Beaufort Memorial Hospital Physician Partners
Beaufort, SC

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Beaufort Memorial Hospital

• Beaufort Memorial Hospital
  – Only not-for-profit, county owned, community hospital between Charleston and Savannah
  – 197 beds
    • 169 acute care
    • 14 rehab
    • 14 mental health

• Beaufort Physician Partners
  – Currently 14 locations across Beaufort/Hampton counties in SC
  – Multi-specialty group: primary care, cardiology, orthopedics, OB/GYN, psychiatry, medical/radiation oncology, general/vascular surgery, urgent care, occupation health
  – 75 physician and advanced practice providers
  – About 300 clinical/clerical support staff
Clinical Action Plan

• Measured clinical activity June-December 2018
• All practice sites were measured by assigned practitioner
• Overall goal was to increase compliance by 2% per practice location
• Largest percentage jump was in OB/GYN locations by obtaining an 8% increase in controlling high blood pressure
• First selected measure of controlling high blood pressure
  – Looked at obtaining a measure of BP 140/90 and lower
• Created an action plan
  – Specialty Providers – If BP was out of range refer to PCP
  – PCP/IM and Cardiology – If BP is out of range adjust medications as indicate and/or follow up as recommended
• Reviewed monthly reports with all providers/clinical support staff monthly
Engagement Strategies

- **New EMR implementation**
  - Transitioned off 5 instances of Allscripts/NextGen to cloud based Athena Health
  - Allowed for more real-time/transparent reporting of key performance indicators (KPIs)

- **Developed Employed Provider Council (EPC)**
  - EPC comprised of a provider representative from each practice
  - Acts as our strategic advisory council for provider

- **Clinical Quality Incentive Compensation Structure**
  - Integrated a four tiered incentive that focuses on both engagement and quality
  - Currently using the carrot model not the stick

- **Bundled Payment Care Improvement Advanced (BPCI-A)**
  - Began participating in 5 DRG episodes in 10/2018
Continuity in Covering the Gaps

• **BMHCareAnywhere**
  – Launched telemedicine app in January 2018
  – Educate about and encourage the use of the patient portal

• **Express Care and Occupational Health (ECOH)**
  – Opened ECOH clinic in February 2018
  – Plan to open 2-3 more across our primary service area

• **BPP Patient Portal**
  – Educate patients about the portal and its many features
  – Encourage their involvement in the delivery of their health care
Open Discussion/Round Table